



**Folsom Softball Club
Board Meeting Minutes
Wednesday, December 14, 2022, 6:00pm @ Red Bus**

Rachel Colwell - Vice President
Bryan Pinnick - Treasurer
Amy Domingo - Secretary
Kim Yeary - Fundraising (phone in)
Cotton Dean - Coach Agent
Justin Landon - Scheduler
Jason Hardie - Equipment
Nikki West - Upper Div. Rep
Marco Martinez - Camps/Clinics
Kelli Gracia - Retail
Gypsy Mireles Waits - Snack Shack

Called Meeting to Order: 6:19pm

Minutes of the November meeting were reviewed. It was motioned by Jason Hardie and seconded by Kelli Garcia to approve the minutes. Unanimous approval by all.

ORGANIZATION UPDATES

- Registration Update - First 30~ Days Recap: 212 (191 early bird/21 regular) - Rachel & Nikki
 - 6u = 28
 - 8u = 69
 - 10u = 55
 - 12u = 31
 - 14u = 21
 - Majors = 8
 - FLC Spring Clinic (Jan.8) = 19 enrolled
 - Umpire Registration = 11 enrolled.

- New age cut off dates coming soon - fall 2023!
 - The new cut off will be Sept. 1. This will make it so that players have to move up for that Fall Season. No overlap like prior years.
- Volunteers:
 - 49 opted out - \$4900 non refundable to the league for teen hires as needed.
 - 66 committed - snack bar/other = 330 hours secured
 - 24 confirmed exempt - Board members and confirmed Head Coaches.
 - 74 pending - Assistants/Team Parent.
 - At least 50% of this group will roll into volunteer hours once final exempt status is confirmed from coaches.

**Rachel is creating a spreadsheet to track what parents have opted to volunteer and for what, Snack Shack, Field preparation, etc.*

- Coach Updates (Select & Spring Rec) - Cotton
 - Spring Rec Coaches
 - The list of registered coaches were reviewed and there were no standouts or issues found. All looks good.
 - January the finalized coaches list will go out.
 - There should be a recruitment for some more 6u coaches, as there is only one so far, and this an important division as it is the entry level to the program.
 - Cotton is going to look into placing FSC Banners at some kinder/day care centers, help recruit for 6u.
 - When the next call out for registration goes out, Cotton has requested that a call out go for more coaches as well. Per Rachel that should go out to all on 1st of January.
 - Select Coaches
 - The only interest was from Justin Landon for a 14u Select Team. There is still a need for more 14u registrants in order to make it successful for the Spring season.
 - The board voted and it was unanimously approved for Justin to coach the 2023 Spring Select 14u team.
 - 10u there was no interest from coaches, most moved to Freedom.
 - 12u there was no interest from coaches.

City continues to give a HARD NO on allowing any field use prior to March 1. This is going to make Select practicing prior to the February tournament a bit challenging.

Rachel was going to speak with Tracey, see if perhaps there is a work around for this type of program and allowing field use.

Select tryouts will take place after the Holidays. Two dates, and 14u coaches and board member(s) should attend. This is to be treated just like an All Stars team. Marco and Rachel had offered to be the Board Member to attend the try outs and help evaluate. Dates will be determined once field availability is established. Cotton offered to assist with registration for tryouts also.

- Evaluations - Rachel
 - 6u = N/A
 - 8u = 29 FA - Yes
 - 10u = 23 FA - Yes
 - 12u = 8 FA - Pending/TBD
 - 14u = 7 FA - Pending/TBD
 - Majors = 2 FA - Pending/TBD
 - 12U - Majors may not need evaluations due to the registration numbers. This will be revisited once final registration numbers are determined.
- Tentative Dates for Evals:
 - Evals weekend of 1/28 & 1/29 (1/28 @ Livermore Turf; 1/29 @ Kemp soccer field)
 - Make Up on Wed PM 2/1 (no field avail, may not even need this date)
 - Player Draft: 2/2 and/or 2/3 (2/2 @ Round Table E. Bidwell 4:30-8:30pm)
 - 8u & 10u confirmed/12u+ pending
 - Teams Finalized and released 2/5
 - Uniform orders due Monday 2/6 or 2/7 (Rachel is going to confirm)
 - Select Uniforms will need to be ordered ASAP, once the team is formed and confirmed. On average it should take 3-4 weeks for uniforms to be done.
- Select Series Tournament Hosting
 - City denied access for 2/25-2/26; City HARD NO denied use of fields for these dates.
 - Do we want to host 3/5 & 3/12 (both Sundays) - the Board discussed and would like to host both these dates. It is prior to any of our regular season games, so would be a good time to host.
 - FSC would like to have Snack Shack open for these tournaments, and Gypsy and Kelli said they would like to use these two Sundays as training for Teens for Hire. So Snack Shack will be open and staffed during these dates.

- We will need volunteers for Field prep as well. On how much volunteer time credit this would give 9-1pm would be credited as 5 hours.

It was voted with 2-nays, and 8-yays, vote passed to host Select tournament on 3/5 & 3/12.

**Hole in the Snack Shack roof needs repair prior, this is a priority now.*

- Amy will work on the finalized schedule for January-February 2023 meeting locations.
 - It was unanimously agreed that January and February meetings will be 6:30-8:30pm, with it getting dark so much earlier.
 - Looking into the large room at Round Table @ E Bidwell
 - Sports Complex has been offered
 - Pete's Restaurant was another location suggested.

March through Summer, once practices start back up, meetings will go back to 7-9pm, and location will be determined.

**Amy has secured the large room at Round Table @ E Bidwell 6:30-8:30pm for the January and February Board meetings, and for the lower division drafts.*

DISCUSSION - ALL

TREASURER REPORT (Bryan):

- Our 2019, 2020, & 2021 Tax Filings have been accepted by both Federal & State.
- We also completed 2017-2021 Renewal Registration with the CA General Attorney's Office and issued checks to the Department of Justice.
- We negotiated a great deal with Specialized Accounting Solutions (Jackie Wolfe). They filed all 3 years and prepared the 5 renewal registration documents for only \$1,300 plus Website/Field Advertising (I will work with Kim on this). They are also continuing to push back on the IRS for a 2013 outstanding bill (over \$3K) that we don't think we should owe.
- At this point, we were able to get everything filed for \$1,730 (\$1,300 - Accountant, \$325 - Dept of Justice, \$105 - CA Treasury), significantly lower than previous estimates.

- If the Accountant is successful with the 2013 IRS bill, Bryan proposes to pay Jeff Fowler the remainder of the Tractor bill and get it all in the books for 2022. At this point, we have issued 4 payments of \$500 and still owe him another \$3,000.
 - It was motioned by Jason Hardie and seconded by Justin Landon to pay the tractor off in full in the amount of \$3000 to Jeff Fowler. Unanimous vote by the board to pay off the tractor.
 - Once paid off, the tractor will be FSC tractor only.
- It would also be beneficial to have a separate account for volunteer payment. Makes it easier to track and for refunding once the volunteer hours are completed. Bryan will work on that for the first of the year.

EQUIPMENT NEEDS (Jason):

- Second bases/pitcher mounds, a new batter's box template. Cotton had an idea to use the grass nails to mark the corners to use as a template for L1, which is mostly 12-14u play.
- New Chalkers are desperately needed as well.
- Need to look into Umpire/Catchers Gear. Go through and clean up the inventory, get rid of any old, broken or worn out equipment.
- Wondering if we could possibly swap some 10u game balls for other division game balls.
- Cotton offered to help come out and help Jason go through the equipment shed and take an inventory of what we need to replace, and what to get rid of.

CAMPS (Marco):

- Still some openings for the January 8 Spring Camp with Folsom Lake College.
- USA Softball clinic was to be held on February 5, however, with the City's HARD NO on any field use prior to March 1, this may need to be moved or canceled, but the clinic is only one day and 90 minutes. Going to look into some options.
- Pitching camp 2/12 by Ron - this is free. Location will be determined.
- All American Softball Clinic is March 4, would be \$40. We would need a minimum of 40 players to hold the clinic, and 70+ players for FSC to make profit.

PICTURE DAY (Marco):

- 3/26/22 - Sunday @ Livermore 1 9-3pm
- Shooting Stars is doing the photos.
 - Parents can sign up and pay for additional photos on-line from their website.
 - One individual photo and one team photo have been paid as part of registration fees. Just need to confirm this with the photographer.

OPENING DAY (Marco):

- Haven't had an Opening Day in a while. It was discussed to do something small, team introductions. Games would start later that day (noon), with opening day festivities taking place in the morning at 9am (having teams show 8:15am to set up).
- Suggestion of doing a small wagon parade around Livermore for 6u-12u, having the 12u-Majors teams do judging. Winning team would receive Snack Shack vouchers.
- Further discussion and setting of a committee to work out all details and scheduling is tabled for the next meeting.

PARTNERSHIP W/VISTA HIGH AND FOLSOM LAKE COLLEGE (Marco):

- FLC really would like to continue working with and partnering with FSC in more ways.
- Inviting girls to come out to some games at the college.
- Possibility of having some FSC players be bat girls for the games. Since there are so many FSC players and a limited number of games and there can only be one bat girl, it could be an opportunity for fundraising, to be a bat girl. Almost like paying for an announcement to be put on the school marquee at school. A fee would be collected to be a bat girl. Possibility of selling raffle tickets was proposed as well, then draw for who can be the bat girl for a game.

SPIRIT NIGHT (Rachel):

- Have a possible day set for uniform pick up, meet and greet coaches and other team members. It has been well received in the past, and would like to bring this back.
- This will all be determined on when uniforms will be available to distribute.

- The idea was proposed to perhaps coordinate this with the release of FSC/Dick's coupon release. So players and parents could pick up their uniform, then go shopping at Dick's for equipment/pants all in the same day. Perhaps get permission to set up in the parking lot at Dick's.
 - Rachel is going to get some more details on this.
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Closing

- Wednesday, January 18, 2023 6:30pm @ Round Table, E. Bidwell.

Meeting adjourned 8:18pm